



Nonprofit Funder – Research Institution Partnership Workshop History Continued







Working together to optimize investment in health research and training.



FIRsT Group Goals:

- Minimize resources in negotiating grant contracts between non-profit health funders and institutional recipients
- Improve licensing outcomes and ROI for both non-profit health funders and institutional recipients





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What Have We Accomplished

- Education
 - Survey of membership
 - HRA Member's Meeting
 - Engagement in the broader community
 - Focused efforts: Research Operating Cost



What Have We Resolved

- Funders and Institutions share common goals
- Diverse challenges require diverse and creative solutions
 Guiding principles
- Funders provide more than funds
 - Value proposition



What's Next



