



Crossing the Valley of Death: Funder Options

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The Medical Foundation
Health Resources in Action

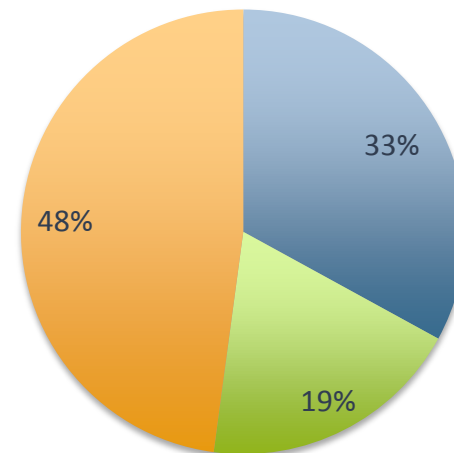
The Medical Foundation

Technical Services for Research Grantmaking

- 1. Consulting services** for design of high impact grantmaking
- 2. Scientific oversight** of grantmaking
 - › RFA
 - › Peer Review
 - › Post Award monitoring
- 3. Evaluation** of program effectiveness

2016 Statistics

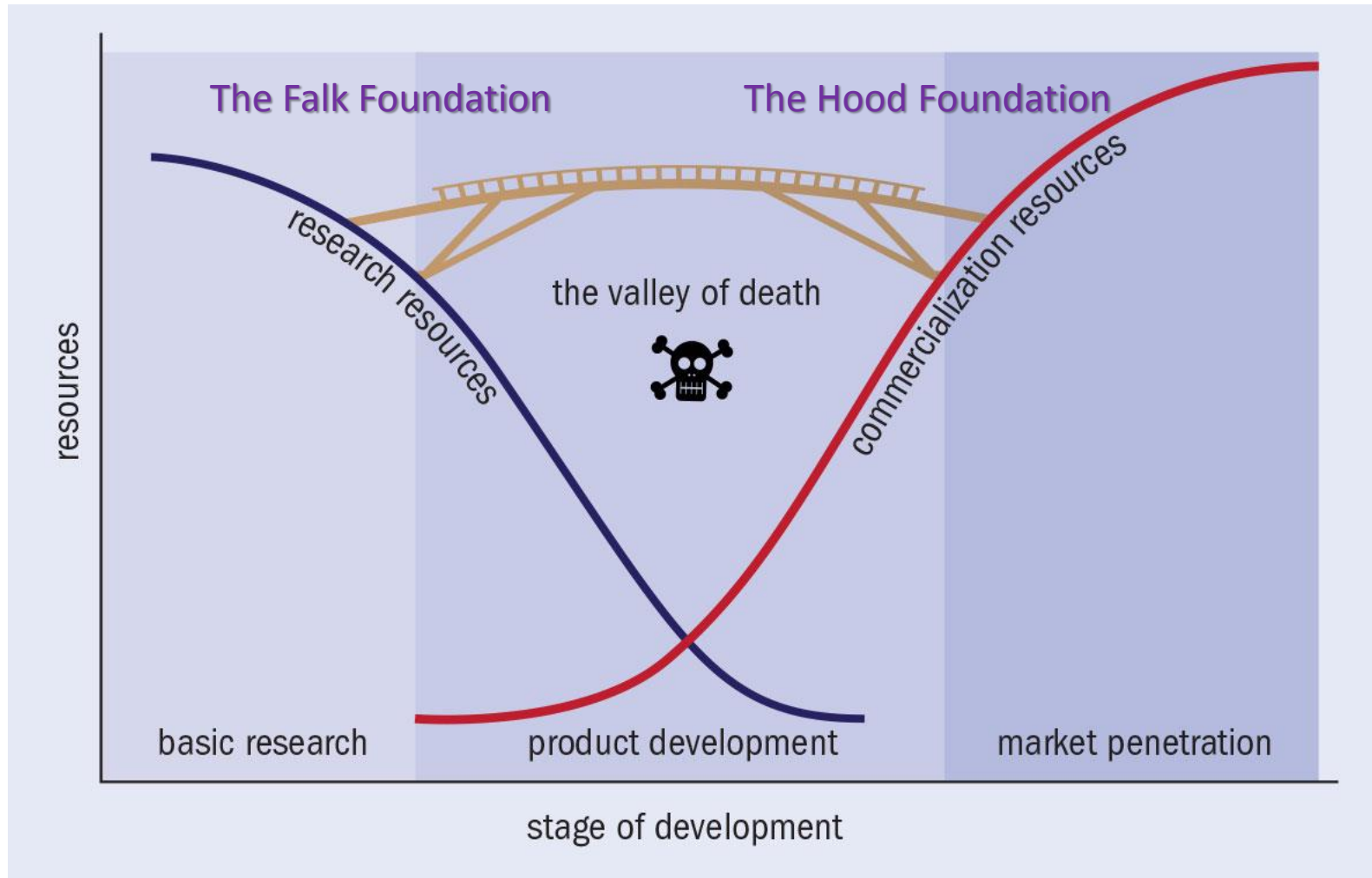
15 award programs
\$21 Million Awarded
93 Awardees



■ Postdoc or Mentored ■ Junior Faculty ■ Open



Bridging the Divide: Two approaches



The Ralph and Marian Falk Foundation

Goal of Awards Program – moving good ideas from the University towards commercialization

1. Catalyst Award

- › 1 year \$300,000
- › Benchmarks and Milestones towards proof of concept

2. Transformational Award

- › Only open to recent Catalyst Awardees
- › Selection based on Catalyst achievements
- › 2 year, \$900,000 award



Program related investments –

IRS code allows certain investments to be classified as charitable disbursements

Hood is investing in startups with child health focus:

- Non-invasive oxygen monitoring for neonates
- Inexpensive, rugged, testing for HIV drug resistance
- Inexpensive disposable neonatal incubators



Questions?

