

STRONGER TOGETHER:

**AACR'S COLLABORATIVE APPROACH
TO GRANTMAKING**

**Shannon Gallagher-Colombo, PhD
Assistant Director, Scientific Review & Grants Administration**

**HRA Members' Meeting
Durham, NC
November 14-16, 2018**

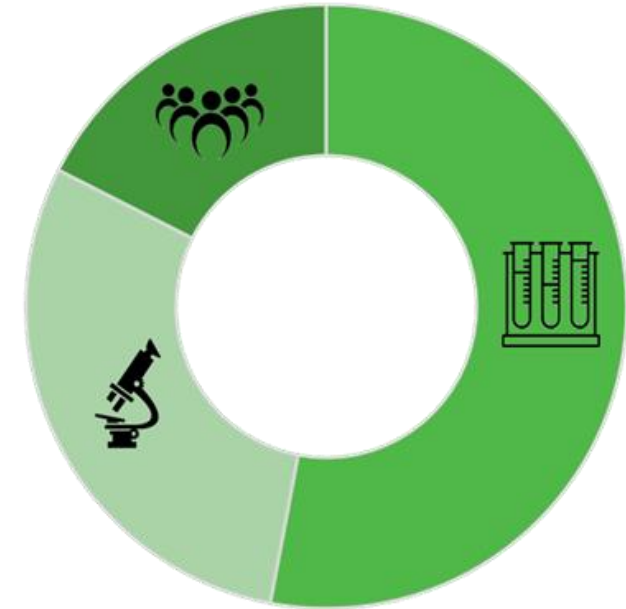
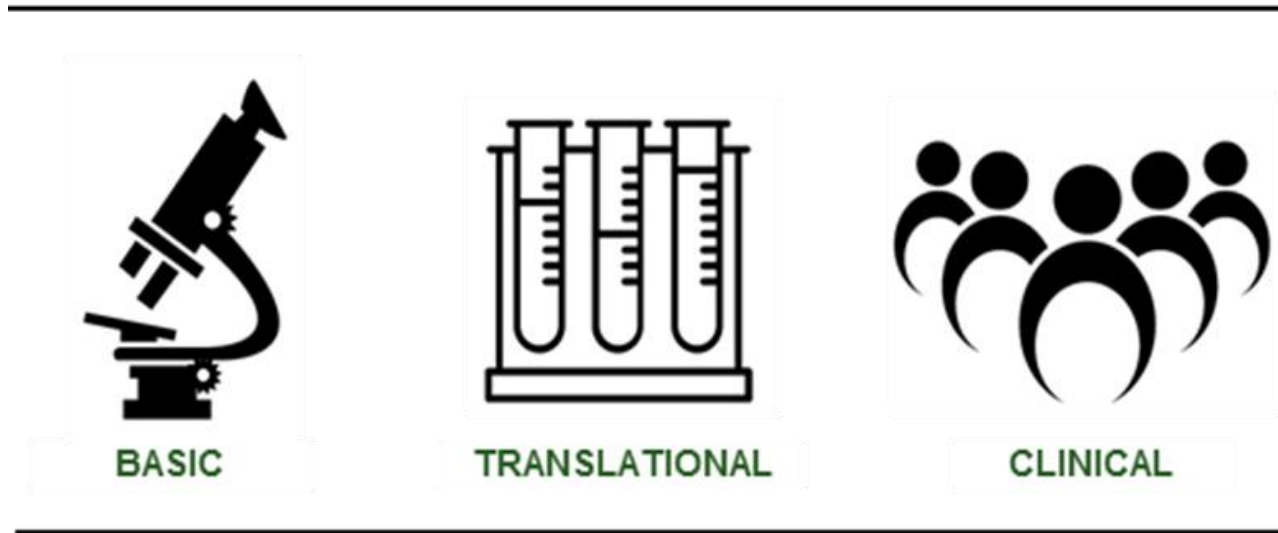
DRIVEN BY THE MISSION...

Founded in 1907, AACR is America's oldest cancer research organization focused on accelerating progress toward the prevention and cure of cancer by promoting research, education, communication, and collaboration

- Scientific Meetings
- Educational Workshops
- Publications
- Task Forces/Working Groups
- Think Tanks
- Policy and Advocacy
- Project GENIE

- **AACR Foundation & GRANTS***
**AACR Foundation Grants are independent of AACR's partnership with SU2C*

WE SUPPORT THE COMPLETE RESEARCH LIFE CYCLE



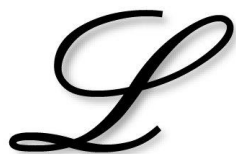
The **AACR** has awarded more than **600** grants
in **11** countries over **4** continents since **1993**

GRANTMAKING AT AACR

- Since the inception of our program, it has been a collaborative affair...
- First grant awarded in 1993 was supported by GlaxoSmithKline
 - AACR Gertrude B. Elion Cancer Research Award
- In 2018, we awarded **54** grants through **22** partnerships with non-profit organizations and the pharmaceutical industry



A FEW OF OUR VALUED PARTNERS...



The John and Elizabeth
Leonard Family Foundation



TRIPLE NEGATIVE
BREAST CANCER
FOUNDATION®
The Breast Cancer Breakthrough Foundation

what would willie want



www.QuadW.org



HOW DOES A PARTNERSHIP BEGIN?



With a conversation!

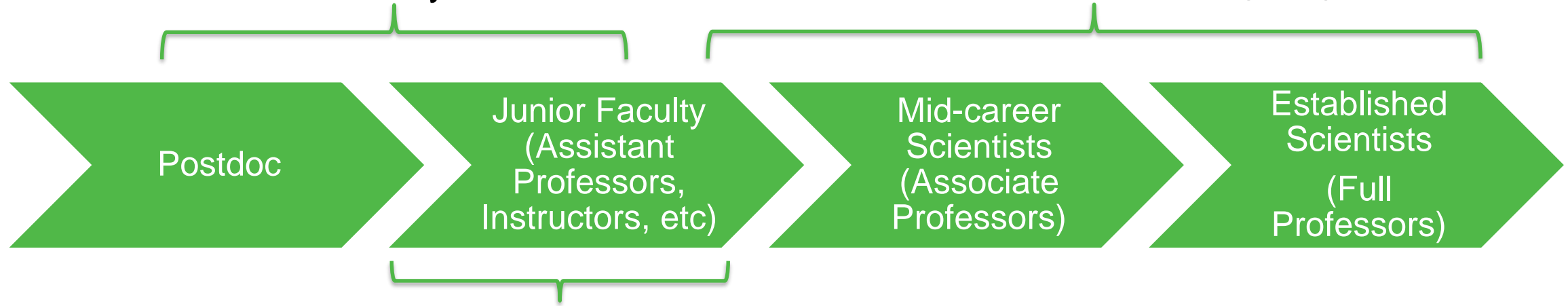


- Often beginning at the AACR Annual Meeting, but also via email or teleconference
 - *Timeline very similar to what will be presented by MRA-ACS in the next talk!*
- AACR works with funding partners to develop a grant program that suits their interests and meets their mission
 - Scope of research
 - Grant mechanism
 - Recommendation of committee members*
- AACR also keeps our funding partners up to date on the progress of their funded research, including impact assessment (*still work in progress...*)

OUR SUPPORT FOR CAREER DEVELOPMENT

Fellowships to encourage training of postdoctoral and clinical research fellows who are within 5 years of degree or residency

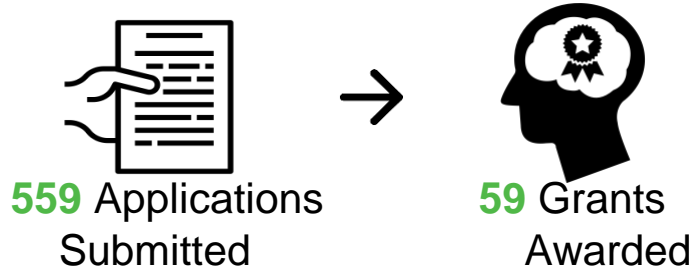
Grants for **Independent Investigators, Team Science, and Innovation and Discovery** of novel biomarkers and drug targets



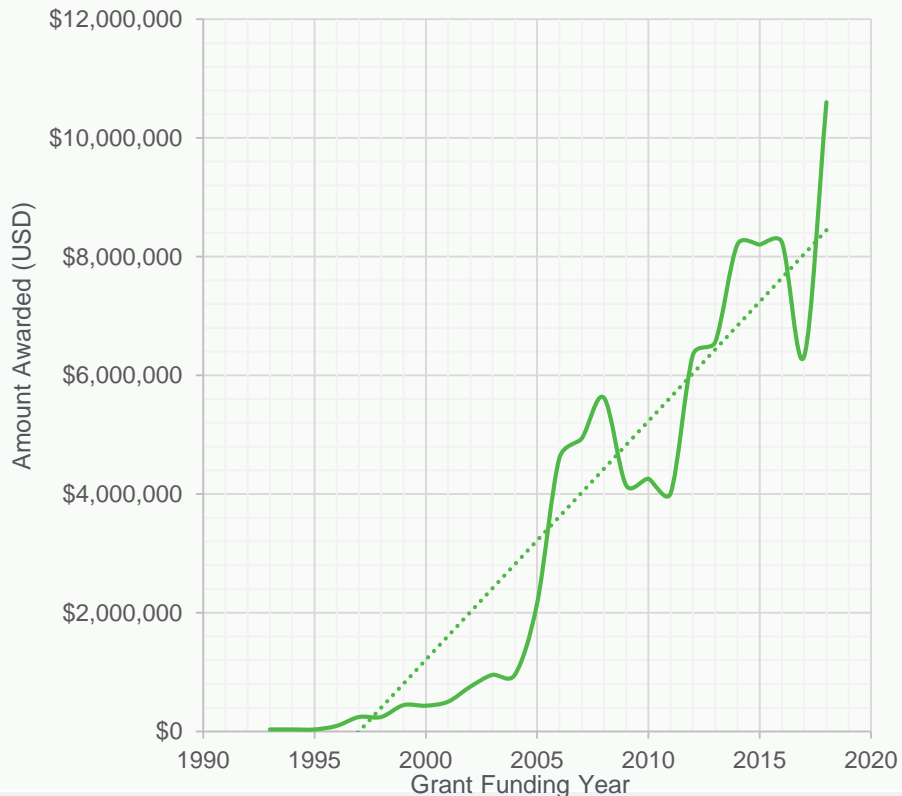
Career Development Awards and NextGen Grants to support early-career scientists as they establish independent research programs

AACR'S PRE-AWARD PROCESS

2018 Statistics at a Glance



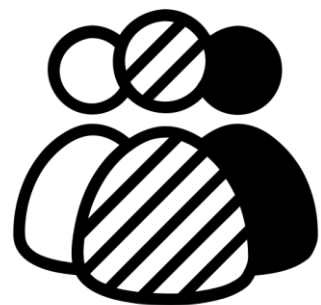
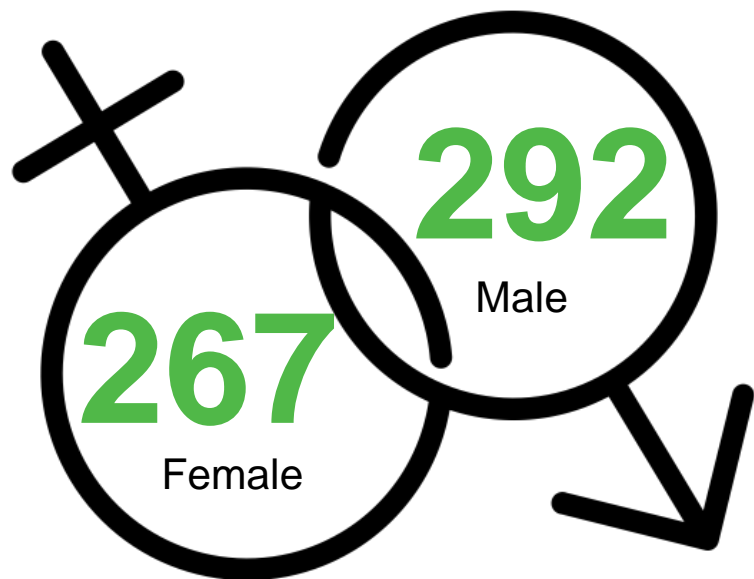
The AACR has awarded more than **\$88 million** to date with a steady increase in grant opportunities



Our Process

- **Launch**
 - Grants managed in proposalCENTRAL platform, Funder updates provided, Internal eligibility review by expert scientific and administrative staff
- **Marketing**
 - Social media, Website, AACR Journals
 - Targeted and general email blasts reach up to 40,000 AACR members
- **Scientific Review**
 - Over 250 Scientific Review Committee Members were convened in 2018
- **Visibility and enhanced exposure**
 - Partners receive special recognition throughout the Annual Meeting, including during the annual Grants Reception and Dinner
- **Execution**
 - Expertise to execute comprehensive grant agreements to ensure timely reports, ethics, and proper use of grant funds

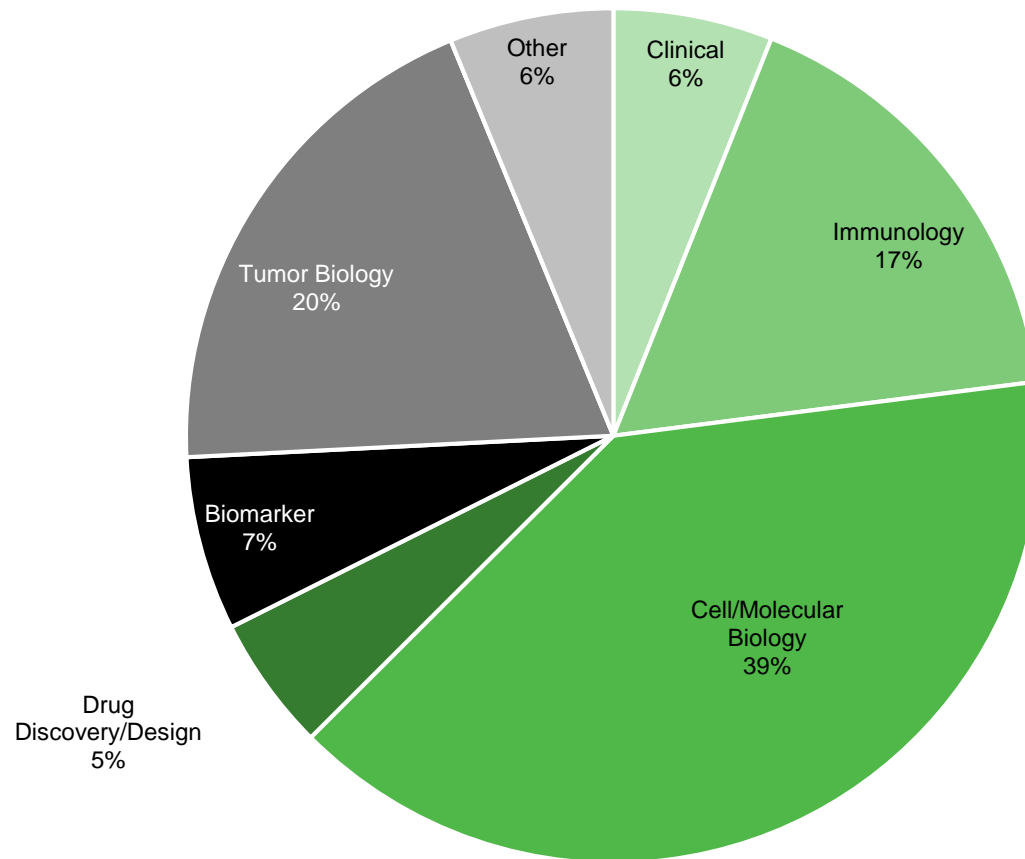
2018 APPLICANT DEMOGRAPHICS



50
Minority*



70
International

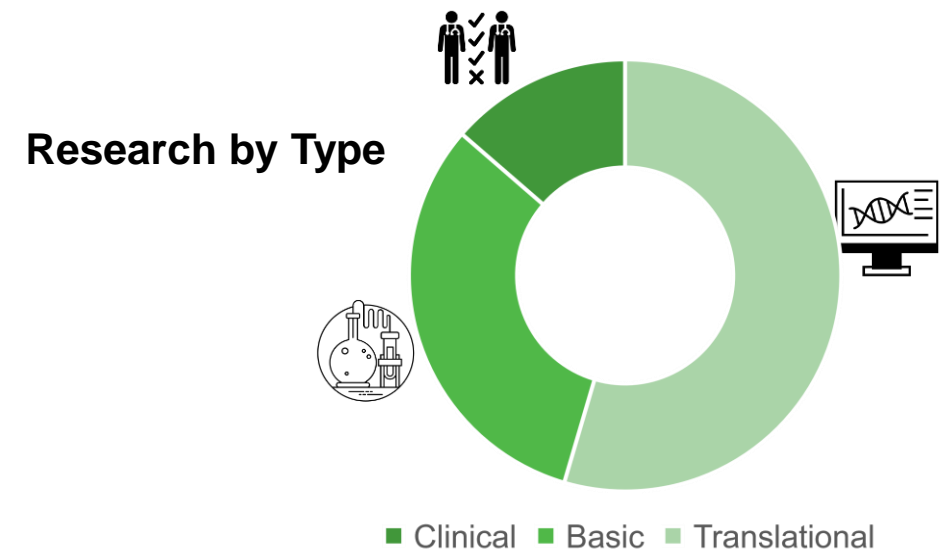
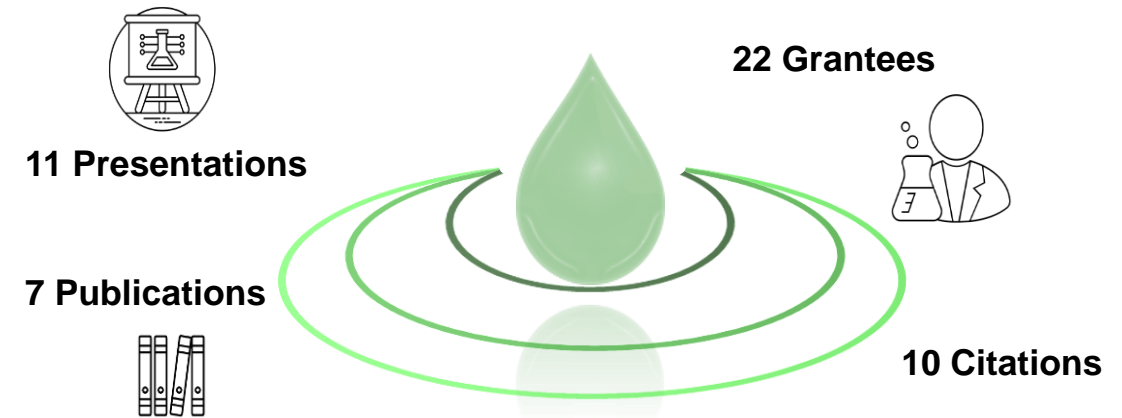


OUR POST-AWARD PROCESS

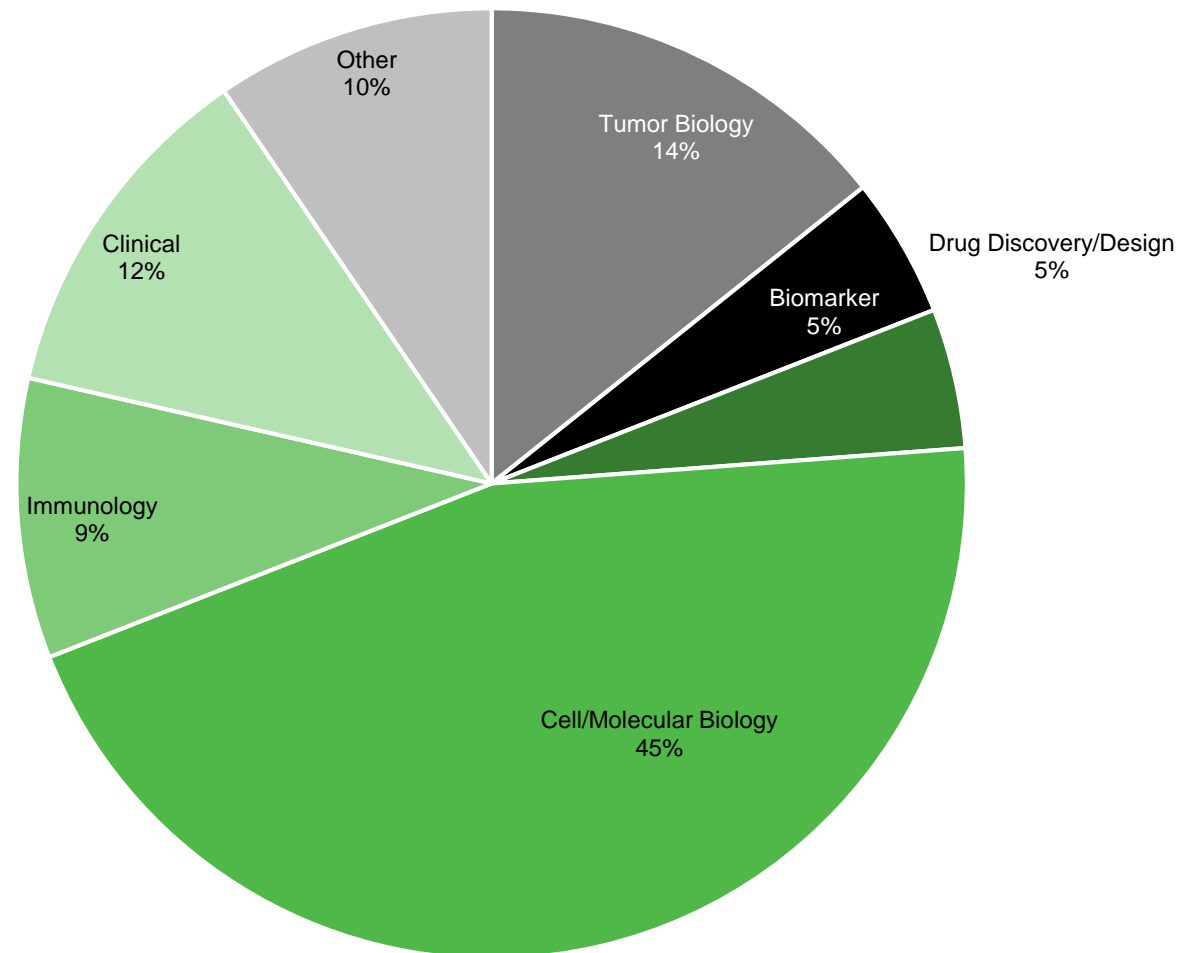
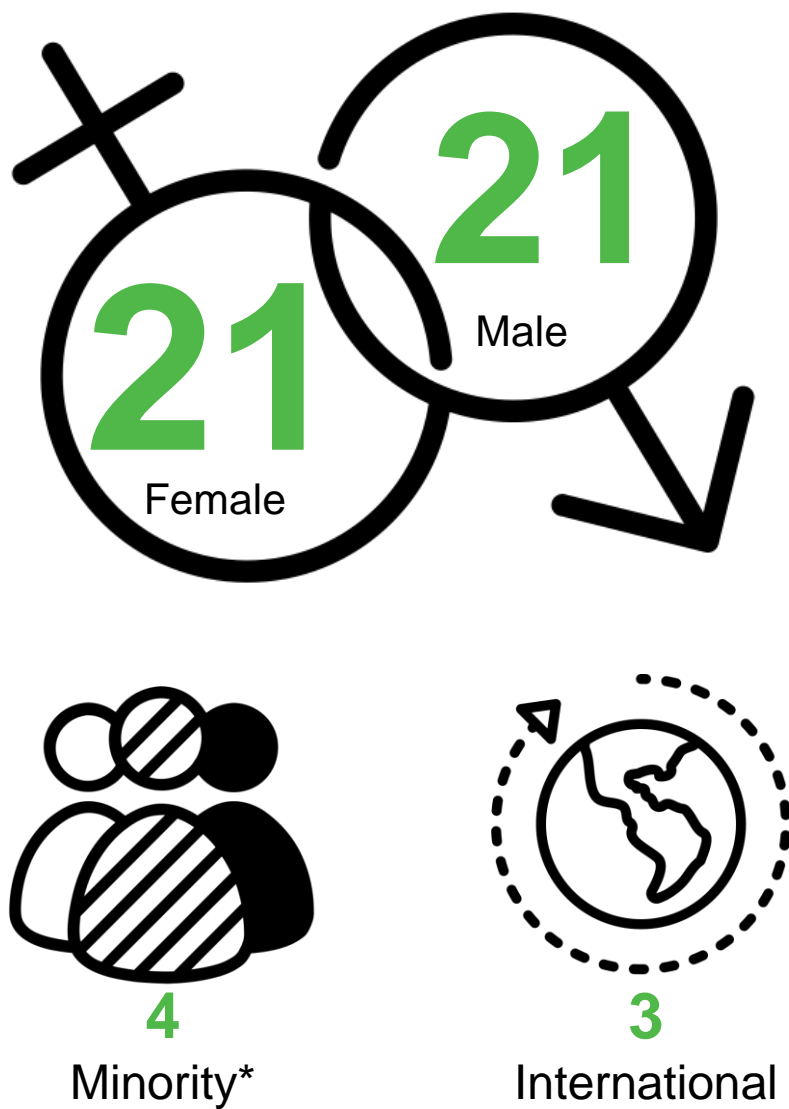
We provide:

- **Annual/Biannual Comprehensive Scientific Review**
 - Proactive grantee management
 - Expenditure monitoring to insure compliance with grant terms
 - Timely distribution of grant funds according to a previously outlined schedule
 - Maintaining a positive relationship with grantees throughout the process that continues after the completion of the grant
- **Longitudinal Evaluation of Success & Progress:**
 - Publications resulting from the Project
 - Presentations given that include Project Data
 - Press Related to Project
 - Grantee Career Advancement
 - Honor and Awards during the Grant Period

Impact on Pediatric Cancer Research Since 2011



2018 RECIPIENT DEMOGRAPHICS



PIECES TO THE PARTNERSHIP PUZZLE

There is a **business** side and **personal** side to every partnership...



- Mission alignment
- Board approval
- Contracting and Timelines
- Impact Assessment & Reporting



- Good rapport between organizations
- Compromise (!)
- Flexibility
- Open Communication

...and each has challenges and benefits.
Pros and cons can often be more **gray** than black and white.

KEYS TO SUCCESSFUL COLLABORATION

- There are many forms of collaboration (it's not just co-funding!)
 - The contributions from each organization should bring value to the collaboration, whether it is monetary or otherwise
- Recognizing the collaboration as a true partnership, where both organizations benefit from the relationship (and together move the field forward!)
- Understand that challenges are opportunities for change and can drive collaborations forward as organizations work toward a common goal
- Remember that the ultimate beneficiaries of these collaborations are the research community and the public, as we advance science in our respective fields

ACKNOWLEDGEMENTS

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