Health Research Alliance, Inc.

Report on Audits of Financial Statements

for the years ended December 31, 2022 and 2021

MPCompany LLP

Certified Public Accountants 4600 MARRIOTT DRIVE, SUITE 300 RALEIGH, NC 27612

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Independent Auditors' Report

Board of Directors Health Research Alliance, Inc.

Opinion

We have audited the financial statements of Health Research Alliance, Inc., which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Health Research Alliance, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Health Research Alliance, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Health Research Alliance, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Health Research Alliance, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Health Research Alliance, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

MPC ompany LLP

May 17, 2023

Health Research Alliance, Inc. Statements of Financial Position December 31, 2022 and 2021

<u>Assets</u> Current assets:		<u>2022</u>	<u>2021</u>
Cash	\$	230,211 \$	856,673
Certificates of deposit	Ψ	650,306	444,333
Prepaid expenses		20,912	18,200
Total current assets		901,429	1,319,206
Property and equipment:			
Property and equipment:			10 111
User interface in progress		-	13,111
Computer equipment Website and software		4,425 99,972	4,425 73,750
Websile and Soliware		104,397	91,286
Less accumulated depreciation and amortization		83,273	73,015
Property and equipment, net		21,124	18,271
Property and equipment, net		21,124	10,271
Total assets	\$	922,553 \$	1,337,477
Liabilities and Net Assets			
Current liabilities:			
Accounts payable	\$	4,167 \$	3,196
Accrued compensation		17,483	16,406
Agency fund		-	499,940
Deferred membership dues		6,250	12,500
Total current liabilities		27,900	532,042
		,	/ _
Net Assets:			
Without donor restrictions		737,760	776,662
With donor restrictions		156,893	28,773
Total net assets		894,653	805,435
Total liabilities and net assets	\$	922,553 \$	1,337,477

Health Research Alliance, Inc. Statements of Activities for the years ended December 31, 2022 and 2021

	2022					
	W	ithout Dono	r	With Donor		
	<u>F</u>	Restrictions		Restrictions		<u>Total</u>
Changes in net assets:						
Revenues, support and gains:						
Membership dues	\$	518,370	\$	-	\$	518,370
Contributions and grants		9,000		129,000		138,000
Net certificates of deposit return (loss)		5,823		-		5,823
Interest	_	1,537			_	1,537
Total revenues, support and gains	_	534,730		129,000	_	663,730
Net assets released from restrictions	_	880		(880)	_	
Expenses:						
Program services		410,643		-		410,643
Management and general		66,288		-		66,288
Membership development	_	97,581			_	97,581
Total expenses	_	574,512			_	574,512
Changes in net assets		(38,902)		128,120		89,218
-		. ,				
Net assets, beginning of year	_	776,662		28,773	_	805,435
Net assets, end of year	\$	737,760	\$	156,893	\$	894,653
	. =				. =	

2021								
Without Donor	With Donor							
Restrictions	Restrictions	<u>Total</u>						
\$ 487,349 \$ 16,000 (117) 504	- { - - -	\$ 487,349 16,000 (117) 504						
503,736		503,736						
62,680	(62,680)	<u> </u>						
488,909	-	488,909						
55,337	-	55,337						
61,964		61,964						
606,210		606,210						
(39,794)	(62,680)	(102,474)						
816,456	91,453	907,909						
\$ 776,662 \$	28,773	\$ 805,435						

Health Research Alliance, Inc. Statements of Functional Expenses for the years ended December 31, 2022 and 2021

	2022						
		Ν	lanagement				
	Program		and		Membership		
	<u>Services</u>		<u>General</u> <u>Development</u>		<u>Development</u>		<u>Total</u>
Salaries and benefits	\$ 266,542	\$	31,481	\$	88,718	\$	386,741
Consultants	16,895		-		-		16,895
Prize money	-		-		-		-
Systems expenses	78,364		1,079		3,041		82,484
Travel and meetings	1,705		-		-		1,705
Professional services	21,686		31,457		865		54,008
Depreciation and amortization	7,071		835		2,353		10,259
Telephone	3,908		462		1,301		5,671
Dues and fees	2,028		753		675		3,456
Printing, postage and supplies	141		15		48		204
Member meetings	10,561		-		-		10,561
Insurance	1,742		206		580	_	2,528
	\$ 410,643	\$	66,288	\$	97,581	\$_	574,512

	2021									
	Management									
	Program		and		Membership					
	<u>Services</u>		<u>General</u>		<u>Development</u>		<u>Total</u>			
\$	292,913	\$	21,505	\$	56,358	\$	370,776			
·	46,073	·	-	•	-	·	46,073			
	31,500		-		-		31,500			
	73,147		268		702		74,117			
	1,552		-		-		1,552			
	14,181		31,489		660		46,330			
	13,546		995		2,606		17,147			
	4,280		314		824		5,418			
	1,770		520		340		2,630			
	631		112		122		865			
	7,485		-		-		7,485			
	1,831		134		352		2,317			
\$	488,909	\$	55,337	\$	61,964	\$	606,210			

Health Research Alliance, Inc. Statements of Cash Flows for the years ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities:		
Changes in net assets	\$ 89,218	\$ (102,474)
Adjustments to reconcile changes in net assets to		
net cash used in operating activities:		
Net realized and unrealized (gains) losses		
on certificates of deposits	(2,973)	8,504
Depreciation and amortization	10,259	17,147
Changes in operating assets and liabilities:		
(Increase) decrease in assets:		
Contributions and grants receivable	-	10,000
Prepaid expenses	(2,712)	18
Increase (decrease) in liabilities:		
Accounts payable	971	(4,506)
Accrued compensation	1,077	1,393
Agency fund	(499,940)	(250,000)
Deferred membership dues	(6,250)	<u> </u>
Net cash used in operating activities	(410,350)	(319,918)
Cash flows from investing activities:		
Purchases of certificates of deposit	(1,047,000)	(400,000)
Proceeds from sales of certificates of deposit	844,000	463,001
Purchase of property and equipment	(13,112)	(13,110)
Net cash provided by (used in) investing activities	(216,112)	49,891
Net decrease in cash	(626,462)	(270,027)
Cash at beginning of year	856,673	1,126,700
Cash at end of year	\$ 230,211	\$ 856,673

1. ORGANIZATION

Health Research Alliance, Inc. (the "Alliance") incorporated in November 2005, is a membership organization composed of nonprofit funders of biomedical research and training. Organizations participating in HRA represent a variety of types of nonprofit funders of biomedical research, including voluntary health agencies, private foundations, and operating foundations. All of these organizations share a common interest in speeding the translation of biomedical science into applications that improve health and in identifying and adopting effective practices in funding health research.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Basis of Presentation

The financial statements of the Alliance are prepared on the accrual basis of accounting and in accordance with the principles contained in the audit and accounting guide, *Not-for-Profit Entities*, published by the American Institute of Certified Public Accountants.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Alliance considers all investments with original maturity of 90 days or less to be cash equivalents. There were no cash equivalents held by the Alliance at December 31, 2022 and 2021. At December 31, 2022 and 2021, the Alliance had \$- and \$804,115 respectively, of cash deposits in excess of amounts insured by the Federal Deposit Insurance Corporation.

Contributions and Grants Receivable

Contributions and grants receivable consist of commitments made to the Alliance by members and are stated at the amount management expects to collect from outstanding balances. Management believes that the entire amounts are fully collectible. Therefore, no allowance for doubtful accounts has been recorded. In the unlikely event that an outstanding balance could not be collected, it would be written down with a charge against bad debt expense and a credit to the contributions receivable balance.

Property and Equipment

Expenditures for property and equipment are stated at cost. Depreciation and amortization are provided over the estimated useful lives of the respective assets using the straight-line method. The estimated useful lives of property and equipment range as follows:

<u>Classification</u>	Estimated Useful Life
Computer equipment	3 years
Website and software	3-5 years

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Property and Equipment (continued)

Expenditures for repairs and maintenance are charged to expense as incurred. The cost of major renewals and betterments generally in excess of \$500 are capitalized and depreciated over their estimated useful lives. Upon disposition of property and equipment, the related asset and accumulated depreciation and amortization accounts are removed and any gain or loss is reflected in the statement of activities for the period. Depreciation and amortization expense for the years ended December 31, 2022 and 2021 were \$10,259 and \$17,147, respectively.

Revenue from Membership Dues

Revenue from membership dues are recognized in the year for which the dues are earned. Dues received prior to year-end for the upcoming dues year are reported as deferred membership dues.

In-Kind Contributions

In-kind contributions are reflected as contributions at their estimated fair value at the date of donation. The Alliance reports non-monetary contributions as without donor restricted support unless explicit donor stipulations specify how the donated assets must be used.

The Alliance recognizes contributions of services if such services (a) create or enhance non-financial assets or (b) require specialized skills and are provided by individuals possessing those skills and would typically need to be purchased if not contributed.

For the years ended December 31, 2022 and 2021, the Alliance did not receive in-kind contributions for support of programs and management and general activities.

Net Assets

Net assets, revenues, support, and gains are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor or grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Functional Allocation of Expenses

The costs of the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

The Alliance is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and accordingly, no income taxes have been provided in the accompanying financial statements.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

The Alliance has evaluated events and transactions that occurred between December 31, 2022 and May 17, 2023 which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements. Management did not identify subsequent events which required recognition or disclosure in the financial statements.

3. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise of the following as of December 31:

Cash Certificates of deposit Total financial assets	\$ _	2022 230,211 650,306 880,517	\$ 2021 856,673 444,333 1,301,006
Less amounts not available for general expenditures within one year: Agency fund Donor-restricted	-	- (156,893)	(499,940) (28,773)
Total financial assets available for general expenditures within one year	\$ _	723,624	\$ 772,293

3. <u>LIQUIDITY AND AVAILABILITY (Continued)</u>

As part of the Alliance's liquidity management plan, excess cash is invested in certificates of deposit. As part of the Alliance's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Alliance is also supported by restricted contributions. Because a donor or grantor's restriction requires resources to be used in a particular manner or in a future period, the Alliance must maintain sufficient resource to meet those responsibilities to its donor or grantor. Thus, financial assets may not be available for general expenditures within one year.

4. AGENCY FUND

The Alliance served as fiscal agent for the Brain Tumor Funder's Collaborative (the Collaborative) through May 2022. The balance of the agency fund on the statements of financial position represent amounts collected from funders of the Collaborative to be used to fund initiatives on immunotherapy for brain cancers as authorized by the Collaborative.

5. <u>RELATED PARTIES</u>

Part of the Alliance's membership revenues were received by Organizations that are affiliated by board members. The amounts received are consistent with the amounts paid by other non related organizations. For the years ended December 31, 2022 and 2021, the Alliance collected \$112,500 and \$131,250, respectively, from affiliated members for dues. Additionally, \$60,000 and \$5,000 were contributed during the years ended December 31, 2022 and 2021, respectively, by affiliated member organizations.

6. <u>NET ASSETS WITH DONOR RESTRICTIONS</u>

Net assets with donor restrictions are restricted for the following purposes:

		2022	2021
Inclusive Grant Making Initiative	\$	137,340	\$ -
Exploring the Value of Open		9,000	-
Regulatory Science Initiative		7,553	7,553
Member meetings support		3,000	3,683
Re-Imaging of Biomedical Research Ecosystem Initiative		-	17,340
Collaborative Relationships	_		197
·	\$	156,893	\$ 28,773

7. <u>CONCENTRATIONS</u>

During the year ended December 31, 2022, 11% of the Alliance's revenues were received from one member organization. During the years ended December 31, 2022 and 2021, 10% and 12% of the Alliance's expenses were paid to a database management company, respectively. At December 31, 2022 and 2021, 91% and 100% of the Alliance's payables were due to four vendors, respectively.

8. <u>FUNCTIONALIZED EXPENSES</u>

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. All expenses that are allocated are allocated on the basis of estimates of time and effort.